

## **Tom LaBrie Appointed Managing Principal Of Lincoln Financial Advisors**

Tom LaBrie has been appointed a Managing Principal of Lincoln Financial Advisors Corp., part of Lincoln Financial Group (NYSE:LNC), serving as the market leader for offices in New England. Tom is responsible for growing the market and footprint of Lincoln Financial Advisors in this region.

"We are very excited that Tom has joined our firm to lead the New England regional planning office," said Timothy O'Shea, Managing Director of Lincoln Financial Advisors' Northeast Regional Planning Group, which includes the New England planning offices. "Tom's experience in developing new business, expanding customer relationships, coaching sales professionals and providing leadership will bring great value to our advisors and organization."

With twenty-five years of experience in the financial services industry, LaBrie's previous roles have included that of national sales manager for the regional broker dealer and registered investment advisor Moors & Cabot, as well as VP of client management at National Financial a subsidiary of Fidelity Investments. Prior to joining Lincoln, LaBrie served as a Wealth Management Advisor for TIAA — CREF within their private client group.

LaBrie graduated from Northeastern University with a degree in Business Administration and has obtained FINRA licenses including series 7, 8, 24, 63, 66, and Life.

**About Lincoln Financial Advisors** Lincoln Financial Advisors Corp. (LFA) is the financial planning division of Lincoln Financial Group, and is a member of both FINRA and SIPC. Lincoln Financial Advisors professionals offer financial planning and advisory services, retirement services, life products, annuities, investments, and trust services to affluent individuals, business owners, and families.

### **About Lincoln Financial Group**

Lincoln Financial Group is the marketing name for Lincoln National Corporation (NYSE:LNC) and its affiliates. With headquarters in the Philadelphia region, the companies of Lincoln Financial Group had assets under management of \$160 billion as of December 31, 2011. Through its affiliated companies, Lincoln Financial Group offers: annuities; life, group life and disability income insurance; 401(k) and 403(b) plans; retirement savings plans; and comprehensive financial planning and advisory services. For more information, including a copy of our most recent SEC reports containing our balance sheets, please visit [www.LincolnFinancial.com](http://www.LincolnFinancial.com).