

Lincoln Financial Group Names Matthew Condos Vice President, Product Management for Its Retirement Plan Services Business

RADNOR, Pa.--(BUSINESS WIRE)--Lincoln Financial Group (NYSE: LNC) announced Tuesday that Matthew Condos has been named vice president of Product Management for its Retirement Plan Services business. Condos brings with him significant experience in the retirement industry, including product development, defined contribution, and stable value product knowledge. He will report directly to Ralph Ferraro, senior vice president, head of Product.

"Matt will provide strategic leadership and vision that will drive continued innovation as we enhance our product suite," said Ferraro. "As the Retirement Plan Services business continues to grow in non-profit, government, and 401(k) markets, Matt will focus on leading product and business development in conjunction with our market heads to ensure we are providing consultants, plan sponsors, and advisors with products that help drive positive outcomes."

Prior to joining Retirement Plan Services, Condos served as senior vice president, Guaranteed Products, with Voya Financial, where he oversaw product development and product management teams, and led strategic planning efforts. Earlier in his career, he held positions with Keefe, Bruyette and Woods, and Hartford Life Insurance.

Condos earned a Bachelor of Science degree in business administration, with a concentration in applied actuarial mathematics, from Bryant College in Smithfield, R.I. He is a fellow in the Society of Actuaries and holds series 7, 26, 63, 86, and 87 FINRA registrations.

About Retirement Plan Services

For more than 60 years, Lincoln Financial Group's Retirement Plan Services (RPS) business has been helping savers boost their retirement readiness through employer-sponsored plans. Our distribution force of more than 400 professionals, including institutional and wholesale distribution channels and advisor-based sales teams, work to provide plan sponsors with retirement plans that not only meet the unique needs of their plan participants but also align with sponsors' total rewards strategies and help recruit and retain top talent. RPS Retirement Consultants, available onsite, online and by phone, develop long-term one-on-one relationships with savers to help motivate them to take actions that lead to better retirement outcomes. RPS offers personalized services, solutions and education to help plan participants get to and through retirement. The business serves approximately 1.4 million participants through 21,000 plan sponsors with \$61 billion in assets under management as of March 31, 2017.

About Lincoln Financial Group

Lincoln Financial Group provides advice and solutions that help empower people to take charge of their financial lives with confidence and optimism. Today, more than 17 million customers trust our retirement, insurance and wealth protection expertise to help address their lifestyle, savings and income goals, as well as to guard against long-term care expenses. Headquartered in Radnor, Pennsylvania, Lincoln Financial Group is the marketing name for Lincoln National Corporation (NYSE:LNC) and its affiliates. The company had \$236 billion in assets under management as of March 31, 2017. Learn more at: www.lfg.com. Find us on Facebook, Twitter, LinkedIn and YouTube.

LCN-1819708-061317