

## **Bill Mangoni Joins Lincoln Financial Group's Advisor Recruiting Team**

Lincoln Financial Network, the retail distribution division of Lincoln Financial Group (NYSE:LNC), today announced that Bill Mangoni has joined its Advisor Recruitment team as senior regional recruiting director, reporting to Chris Flint, Head of Advisor Recruitment. Mangoni is responsible for overseeing the recruitment of qualified financial representatives in the South East region.

"We are excited that Bill has joined our firm as we continue to cultivate our base of quality financial planners and advisors around the nation," said Flint. "Bill's interpersonal skills, as well as his broad experience in the financial services industry, will help us develop a stronger presence in the South East region, an important marketplace for Lincoln Financial Network."

Mangoni has been in the financial services industry for over fifteen years. Prior to joining Lincoln Financial Network, he served as an internal wholesaler for Delaware Investments. Past roles have included that of internal and hybrid wholesaler for Lincoln Financial Distributors, financial advisor at First Union Corporation and business development associate at The Vanguard Group.

Mangoni received a Bachelor's degree in Communications and an M.B.A. in Marketing from Temple University. He has obtained designations including Chartered Financial Consultant (ChFC), Chartered Life Underwriter (CLU), as well as series 6, 7, 63, 65 registrations and Pennsylvania Life and Health licenses.

### **About Lincoln Financial Network**

Lincoln Financial Network is the marketing name for the retail sales and financial planning affiliates of Lincoln Financial Group and includes Lincoln Financial Advisors Corp. and Lincoln Financial Securities Corporation, both members of FINRA and SIPC. Consisting of approximately 8,000 representatives, agents, and full-service financial planners throughout the United States, Lincoln Financial Network professionals can offer financial planning and advisory services, retirement services, life products, annuities, investments, and trust services to affluent individuals, business owners, and families.

### **About Lincoln Financial Group**

Lincoln Financial Group is the marketing name for Lincoln National Corporation (NYSE:LNC) and its affiliates. With headquarters in the Philadelphia region, the companies of Lincoln Financial Group had assets under management of \$160 billion as of December 31, 2011. Through its affiliated companies, Lincoln Financial Group offers: annuities; life, group life, disability income and dental insurance; 401(k) and 403(b) plans; retirement savings plans; and comprehensive financial planning and advisory services. For more information, including a copy of our most recent SEC reports containing our balance sheets, please visit [www.LincolnFinancial.com](http://www.LincolnFinancial.com).